



# How Fleet Card<sup>®</sup> can ***DRIVE*** your business

A multi-branded fuel card that allows you to fill up no matter where you or your drivers are



## **What is Fleet Card®**

Fleet Card® is one of Australia's leading multi-branded fuel cards accepted at over 90 percent of fuel sites across Australia.

Fleet Card® offers a range of services designed to enable companies to fully manage fuel and vehicle related expenditure through various card programs. In turn, this allows management to focus on core activities, safe in the knowledge that their fuel expenses are fully under control.

Our aim is to streamline the accounting and administrative processes for fleet managers, save them time and money and make the lives of both drivers and managers easier. Fleet Card®'s acceptance rate of over 90 percent of fuel sites across Australia allows unparalleled mobility for your fleet.

Among our fuel partners are Shell, Coles Express, Caltex, Woolworths, BP, United and 7-11. Our non-fuel partners include K-Mart, O'Brien Autoglass, Tyrepower, Beaurepaires, Bridgestone and Marshall Batteries.

Covering a full breadth of industry sectors, including large, medium and small-sized enterprises, government organisations, buying groups and trade associations, it's our specialised knowledge that enables us to develop the best fuel solutions for fleet operators.

## **Business Fuel Cards PTY LTD**

Fleet Card® is operated by Business Fuel Cards Pty Limited, a subsidiary of FLEETCOR Technologies Inc, managing the Fleet Card® brand and all its operations, and is a leading independent provider of fleet, fuel and specialised payment solutions that keep businesses moving forward.

## **Backed by a global leader in fuel cards**

Since 2000, FLEETCOR has provided fuel cards and workforce payment products and services. Its customers include businesses, commercial fleets, oil companies, petroleum marketers and governments around the world.

**"Because we aren't locked into a brand, my drivers can choose the *cheapest petrol*, saving my business more.."**

## **Fleet Card® Fuel Partners**



**BUSINESS  
FUEL CARDS**



# Acceptance

## Accepted at over 90% of fuel sites in Australia

A multi-branded fuel card that allows you and your drivers to access fuel at Shell, Coles Express, Caltex, Woolworths, BP, United, 7-11 and many more. Fleet Card® is accepted at over 90 percent of fuel sites in Australia.

Fuel Station Brand	VIC/TAS	NSW/ACT	QLD	S/A/NT	WA	Total
Shell/Coles Express	349	371	256	133	165	1,274
Caltex/Woolworths	471	569	354	143	182	1,719
BP	314	357	298	198	153	1,320
7-Eleven/Mobil	185	187	113	13	2	500
Other Independent Fuel Stations	278	356	140	61	118	981
Grand Total	1,597	1,840	1,169	548	620	5,774
Estimated fuel sites						6,400
Fleet Card Accepting Sites						90.22%

## Saving drivers TIME

A single branded fuel card means driving around or worse still, driving out of your way to find the 'right' petrol station. This wastes valuable time and resources and adds unnecessary kilometres to your vehicle's odometer reading resulting in extra wear and tear. Over the year, that adds up to a lot of wasted time and money for your business.

As Fleet Card® is accepted at over 90 percent of fuel merchants, you and your drivers can save valuable time with the guarantee you will find a Fleet Card® accepted petrol site on your route.

## Giving you and your drivers CHOICE

Unlike a single branded petrol card, Fleet Card® gives you choice over which site to fill up at, enabling you to select the cheapest fuel and saving your business more money. The Fleet Card® app is designed to make life easier for you when you are on the road. It's free and simple to use as you can easily locate fuel stations that accept Fleet Card® so you can keep moving. Simply search within a radius of your location and the app will provide directions to your chosen fuel station. The app also provides the ability to save favourites and filter by product. Download the free app today from The App Store and Google Play to maximise your Fleet Card® experience!

**Mike** has a petrol branded card. He needs to drive an extra 6km out of his way to get fuel.

**Martin** has a Fleet Card®. Martin fuels at a fuel site along his route, saving extra driving time, saving on fuel and less vehicle wear.



# Control

## Expenses flexibility

Fleet Card® has two types of cards. An orange card which can be used for fuel and vehicle expenses (such as servicing, tyres, etc) or a blue card which can be used to purchase fuel and oil (motor oil) only. You can set up different cards on the same account – giving you flexibility in how you manage your fuel and vehicle related expenses.

## Restrictions and security

You have more control over how drivers spend using the card. With Fleet Card®, you can restrict purchases such as the type of fuel (if for example an employee is driving a diesel vehicle you can ‘turn off’ access to petrol) or access to car wash. Since registrations are printed on the card along with the vehicle details – cards can only be used for purchases associated with a specific vehicle.

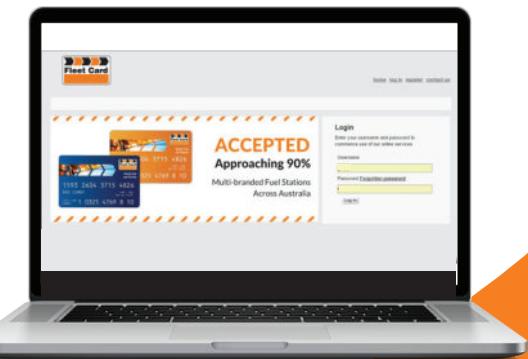
## Fleet Card® Online – your control panel

Fleet Card® Online is allows you 24/7 hour direct access to manage your account. Not only can you view and update your account details, search and view transactions, you can also manage costs down to an individual card level. Our online account system gives you visibility on card restrictions and provides you with the ability to change any restrictions on cards as your business changes and grows. You can also cancel cards, order new cards and download reporting.



Here is a summary of the most important features designed to assist you:

- ✓ **24/7 access to manage your account**
- ✓ **View and download past and present statements**
- ✓ **Manage your fleet by account hierarchy**
- ✓ **Identify driver “misbehaviour” through exception reports**
- ✓ **Search for transaction details**
- ✓ **Update account details**
- ✓ **Add, cancel and move cards on accounts**
- ✓ **Mark lost, stolen and damaged cards**
- ✓ **Order and replace new cards**



## Reporting – the difference in how to manage your expenses

When drivers enter the odometer reading of their vehicle at the time of purchase, our systems can track expenses accurately and highlight transactions to help you identify where you can save money.

**On a monthly basis, Fleet Card® can provide a summary of your fleet activity:**

Fuel Type	Card Start Date	Terminated Date	First ODO	First ODO Date	Latest ODO	Latest ODO Date	Total KM's	Litres per 100KM	Total Litre Transactions	Total number of Transactions	Total Spend (incl. GST)	Carbon footprint	Cents per C02kg KM
Unleaded	White 14/12/12	29/02/15	35936	6/05/14	37979	30/05/14	2040	11.2595	225.19	8	318.55	0.516	0.16
Unleaded	White 31/10/11	31/12/14	98786	2/05/14	101766	29/05/14	2985	12.1403	352.07	8	480.52	0.806	0.16
Unleaded	White 24/04/14	30/06/17	1687	5/05/14	5757	10/05/14	5070	8.8531	447.66	11	631.19	1.014	0.12
Unleaded	Grey 30/01/14	31/03/14	14746	2/05/14	16885	16/05/14	2139	24.5519	515.59	19	736.78	1.182	0.34
Unleaded	White 26/09/11	30/11/14	141756	1/05/14	14485	22/05/14	3115	13.5726	407.05	18	648.41	0.966	0.21
Unleaded	Burn 0/09/11	30/11/14	138134	14/05/14	140960	29/05/14	2835	10.1779	284.98	10	398.31	0.654	0.14
Unleaded	White 11/07/11	30/09/14	11200	1/05/14	115660	28/05/14	104460	0.66052	376.5	9	508.98	0.862	0
Unleaded	White 11/07/11	30/09/14	149053	2/05/14	152895	30/05/14	3832	10.1282	384.87	8	561.76	0.881	0.15
Unleaded	Silver 6/06/11	30/05/14	95606	5/05/14	97742	27/05/14	2142	11.5895	243.38	7	323.03	0.557	0.15
Unleaded	Silver 6/06/11	30/05/14	131086	5/05/14	188157	29/05/14	5137	9.41824	489.33	12	667.04	1.1	0.13
Unleaded	Silver 6/02/12	30/04/15	141735	2/05/14	148127	29/05/14	6392	7.42857	468	14	674.24	1.072	0.11
Unleaded	White 1/05/12	31/07/15	78306	5/05/14	81600	30/05/14	3300	10.2252	337.43	9	472.75	0.776	0.14
Unleaded	Grey 8/05/12	31/07/15	42757	2/05/14	44090	27/05/14	1303	17.0131	211.17	6	315.94	0.506	0.24

Use this report to see how much fuel each card/vehicle is using and how many times in a month it was filled along with kilometres travelled and carbon emissions.

**Fleet Card® exception reporting will help identify potentially unusual transactions:**

Reg #	Veh Desc	Driver Name	Exception Description	Allowable Litres	Allowable Fuel Total	Exception Total	Tan Date_1	Qty_1	Product_1	Merchant_1	Tan Date_2	Qty_2	Product_2	Merchant_2
A8167	HACE MANUAL UTILITY	Greg Jacklin	Incorrect fuel/product purchased	200 Fuel	5	4/07/2015	0.643	Unleaded	CALTEX WOODLAWN LONGJETTY	10/07/2015	47.07 Premium unleaded		Shell Murrumbeena Avenue	
A8205	Hino Ranger Truck - Undefined	Chris Hall	Incorrect fuel/product purchased	230 Diesel	3	22/07/2015	23.79	Premium unleaded	COLES EXPRESS ROSE BAY	22/07/2015	1.01		COLES EXPRESS ROSE BAY	
A8330	Holder RA Reesex IX	Patinum Traffic	Incorrect fuel/product purchased	76 Fuel	3	19/07/2015	95.8	Premium unleaded	MORI'S SOUTHERN NOVA	1/07/2015	37.44	Brand Blend	CALTEX STAR MART BARBACH HEIGHT	
A8420	Holder Colorado DX	Various	Multiple fills same day	76 Diesel	2	1/07/2015	47.5	Diesel	UNITED PETROLEUM HARRWOOD	1/07/2015	46.15	Diesel	BP RIVERSIDE	
HW128	Firste Courier KLT 1/25 Super	TBA	Multiple fills same day	70 Diesel	2	20/07/2015	21.34	Diesel	CALTEX STAR MART	29/06/2015	27.57	Diesel	COLES EXPRESS EASTERN CREEK	
SE8631	Iousx Truck - Undefined	Paul Venclik	Multiple fills same day	230 Diesel	3	29/06/2015	17.29	Diesel	COLES EXPRESS THORNWICH	29/06/2015	70.06	Diesel	CALTEX STAR MART TAREE	
A2890	Iousx FMDX Truck - Undefined	Pete Venclik	Weekend Fill	230 Diesel	1	12/07/2015	19.08	Diesel	BP MANSFIELD PARK					
BA028H	Toyota Landcruiser HZJ78W	Jane Moore	Weekend Fill	100 Diesel	1	26/07/2015	18.57	Diesel	Galgari Automotive					
SE8632	Iousx RA Reesex IX	Shane Spagni	Weekend Fill	200 Diesel	1	26/07/2015	18.57	Diesel	COLES EXPRESS BLACKTOWN					
SE8633	Iousx RA Reesex IX	Chris Hall	Fill exceeds Allowable litres	70 Diesel	9	9/07/2015	24.88	Petrol	Berry Service Station	6/07/2015	198.88	Diesel	Berry Service Station	
SE8634	Mazda Np300 D4D 4WD 4x4	TBA	Fill exceeds Allowable litres	80 Diesel	1	10/07/2015	17.37	Diesel	Galgari Automotive					
SECT79	Iousx PUDX100NGC 4x4	Various	Fill exceeds Allowable litres	180 Diesel	1	4/07/2015	24.85	Diesel	Galgari Automotive					
2F4470	Hino Daily 4X4	TBA	Fill exceeds Allowable litres	90 Diesel	4	12/07/2015	12.65	Diesel	TELEVEN 237 SOUTH HURSTVILLE	21/07/2015	127.15	Diesel	TELEVEN 236 PHASANTINNS 10	
AR0714	Hino XG165 Hybrid Med	TBA	Old out of Sync	100 Fuel	9	29/06/2015	93.9	Diesel	UNITED SERVICE STATION	30/06/2015	40.01	Diesel	SURE SHRED SYNTHERAERS	
AR0814	Hino XG165 Hybrid Med	TBA	Old out of Sync	100 Fuel	10	3/07/2015	14.68	Diesel	TELEVEN 236 PHASANTINNS 10	2/07/2015	50.94	Diesel	BP RUSCUTTERS BAY	
A8167	HACE MANUAL UTILITY	Greg Jacklin	Noodo	200 Fuel	3	13/07/2015	47.07	Premium unleaded	Shell Murrumbeena Avenue	24/07/2015	54.12	Diesel	COLES EXPRESS TORONTO	
AD4019W	HINO HINO TRUCK	Wayne Smith	Noodo	130 Diesel	9	9/07/2015	75.58	Diesel	COLES EXPRESS JAMONTOWNA	29/06/2015	67.65	Diesel	COLES EXPRESS YAHUH	
AD504H	Iousx Truck - Undefined	How Harena	Noodo	230 Diesel	8	9/07/2015	16.17	Diesel	Shell Murrumbeena Avenue	9/07/2015	145.01	Diesel	Shell Murrumbeena Avenue	
AL8330	Holder RA Reesex IX	Patinum Traffic	Noodo	76 Fuel	1	1/07/2015	7.44	Brand Blend	CALTEX STAR MART BARBACH HEIGHT					
AM8330	Iousx RA Reesex IX	Pete Venclik	Noodo	220 Diesel	2	4/07/2015	22.02	Diesel	TELEVEN 231 BARKSTOWN	9/07/2015	77.11	Diesel	WW PATROL KINGSMOOR 198	
AM8331	Iousx RA Reesex IX	Shane Spagni	Noodo	100 Diesel	1	10/07/2015	17.37	Diesel	BP RUSCUTTERS BAY					
AM8332	Iousx RA Reesex IX	Tony Neale	Fill Friday then following Monday	220 Diesel	1	9/07/2015	22.02	Diesel	CALTEX STAR MART	6/07/2015	41.92	Diesel	CALTEX STAR MART NARLEAN	
AP430C	Iousx NP300 MWB	Bray O'Brien	Fill Friday then following Monday	100 Diesel	1	17/07/2015	18.15	Diesel	CALTEX STAR MART BLACKTOWN	20/07/2015	66.12	Diesel	COLES EXPRESS BLACKTOWN	
AR0814	Hino XG165 Hybrid Medium	TBA	Fill Friday then following Monday	100 Fuel	5	9/07/2015	62.74	Diesel	TELEVEN 254 NORTH RD	6/07/2015	90.98	Diesel	TELEVEN 254 NORTH RD	
AR0814	Hino XG165 Hybrid Medium	TBA	Fill Friday then following Monday	100 Fuel	5	24/07/2015	49.95	Diesel	COLES EXPRESS SUTTON FOREST #8	27/07/2015	51.56	Diesel	COLES EXPRESS GOOLABURN BIG MFR	

**Fleet Card® identifies the following transactions in this report:**

- ✓ Multiple transactions per day
- ✓ Friday and Monday transactions
- ✓ Weekend transactions
- ✓ Multiple fuels used on card
- ✓ Over limit vehicle fill – by litres
- ✓ No odometer provided /odometer out of sync

**"I can download all of our transactions in an excel file, making claiming the fuel excise from the government very easy."**



# Streamline

## One consolidated tax invoice

Fleet Card® streamlines and simplifies the full fuel expense process by consolidating all purchases on one tax invoice, with GST totals, meaning your business no longer has to collect messy receipts and manually reconcile fuel and maintenance expenses or employee reimbursements. Transactions and totals are summarised by card. You can even set up cost centres and have cost centre totals reported on as well.



**"We used to use a petrol brand fuel card but when drivers couldn't find the brand they would still send in their receipts. We wasted so much time on administration"**



# Savings & Partners

## Our buying power

Fleet Card® has a strategic partnership with Viva (Shell Australia) which allows us to purchase fuel at a discounted price. We also have strong partnerships with other fuel partners and many other non-fuel suppliers who provide Fleet Card® customers with discounts and savings off their vehicle expenses. Speak to your Fleet Card® fuel card specialist today about what offers we have available.

## All your vehicle expenses in one place

The benefits don't stop at the fuel pump. If your vehicle needs new tyres or a service is overdue – Fleet Card® can take care of everything. An orange Fleet Card® entitles you to exclusive offers across our partner network of over 6,000 non-fuel merchants for servicing, smash repairs, windscreens, vehicle batteries, panel work, tyres and more. Check out our latest partner offers at:

[www.fleetcard.com.au/partners](http://www.fleetcard.com.au/partners)



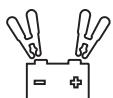
**“Using Fleet Card® to pay for our business vehicle servicing saved us a lot of money.”**



# Roadside Assist

## Keeping your drivers on the road and the business running

Broken down? Locked out of the car? Out of petrol? Flat tyre? Flat battery? No matter what it is that leaves you stranded, Fleet Card® is here to help. Give your business peace of mind with Fleet Card® Roadside which offers comprehensive 24/7 Australia-wide roadside assistance for your fleet. Speak to a Fleet Card® fuel card specialist today about adding Fleet Card® Roadside to your Fleet Card® account.



Flat Battery  
Jumpstart



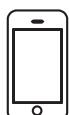
Breakdown  
Towing



Keys Locked  
Inside Vehicle



Workshop  
Referral Service



Over the Phone  
Assistance



Emergency  
Fuel Supply



Fit Spare  
Tyre

# Broken down?

Get reliable roadside  
assistance



# EcoDrive



## Need a GREEN solution?

Because we know many people are concerned about the impact of driving on the environment, we have set up the EcoDrive programme. When you take part in the EcoDrive programme you will be supporting these two worthwhile initiatives – Green Earth Appeal, an organisation that plants trees in the developing world, and Green Fleet, which plants native trees and vegetation across Australia & New Zealand. Every year, upon request your business will receive an e-Certificate from Business Fuel Cards that shows the number of trees that have been planted and the expected amount of CO2 absorption created by the EcoDrive programme.

This is an easy way to ensure your company is giving something back and helping to protect the environment. EcoDrive is linked to your Fleet Card® fuel card and you can choose if you want to offset some or all of your vehicle emissions.

Speak to your Business Fuel Cards fuel card specialist today about adding EcoDrive to your Fleet Card®.

**AN OFFICIAL  
PARTNER OF**



WORKING WITH



**AND PROUDLY SUPPORTING**



**With ecoDRIVE  
your fuel cards  
could help create a  
greener tomorrow**



## **Further questions?**

Our team of fuel card specialists are here to help. With experience across multiple industries, their goal is to provide fuel solutions to businesses across Australia – from small sole traders to large corporations and government entities. Our team can offer a range of bespoke solutions designed to enable your business to fully manage fuel and vehicle related expenditure through various card programs.

If you would like to get in touch with one of our fuel card specialists – call us during business hours on **1300 307 159**.

## **How to apply:**

Your fuel card specialist can send through an application link – it's the easiest way to apply.

**To find out more about Fleet Card® visit [www.fleetcard.com.au](http://www.fleetcard.com.au)**



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